

## Board Summary - Awarded RFP

### RFP-Release of Information Awarded 07/11/2023

#### Overview:

Release of information firm provides services once a medical records request has been submitted to a healthcare entity for either patient and/or thirds party. Vendor must follow al regulatory requirements.

#### Why RFP was issued:

To find a new supplier who can support MHS Health Information Management (HIM) department to meet our requirements in support our patients, physicians and audits in a timely manner.

#### Challenges with current services:

Current supplier is having issues staffing and meeting our required deadlines to provide ROI to patients, physicians and audit support.

#### Current Vendor/Costs:

Share Care/We had a 12% revenue share model; Most recent revenue share was \$197,190.

#### Committee Members:

COMMITTEE MEMBERS	
Department	Name
Health Information Management	Dian Evangelista
Health Information Management	Deann Ruhner
Health Information Management	Sharon Lewczak
Health Information Management	Angela McGahee
Managed Care Compliance	Ora Mombre
Information Technology	Lorenzo Chandler
Memorial Physician Group Administration	Lourdes Alfonso

**RFP vendor response:**

<b>VENDOR NAME</b>
MRO Corporation
Ciox Health, LLC
Verisma

**Initial Eliminations:**

<b>VENDOR NAME</b>
NA

**WebEx Vendor Presentations / Demonstrations:**

<b>VENDOR NAME</b>
MRO Corporation
Verisma
Ciox Health, LLC (asked to present but declined the invitation)

**Vendors Selected:**

MRO Corporation

**Negotiated Cost:**

No fee agreement. MRO Corporation offers a 15% revenue share model. Based on the previous annual total requests of 54,508 our projected revenue will be \$203,790 under the new agreement.